



NEW DAY AT UPS

NEWS FOR UPS WORKERS, BY UPS WORKERS!

THE STATE OF UPS PROFITS AND THE DOL IN 2026

by Frank Loder (WORMA)

The Full Extent of Layoffs Becomes Known

New Day at UPS has been reporting on UPS' so-called Network of the Future since it first rolled out the program. This transformation largely consists in closing low-volume operations, building new higher-tech operations that require fewer hourlies to process volume, and laying off employees. Only recently have we become aware of the full extent of these layoffs.

The end of year earnings report for 2025 says, "We [UPS corporate] reduced our operational workforce by approximately 48,000 positions, including 15,000 fewer seasonal positions, and closed daily operations at 93 leased and owned buildings during 2025 as a component of this initiative." This means more than 10% of UPSers were laid off just in 2025—and our "union representatives" didn't even lift a finger. And they plan to lay off 30,000 MORE, for a total of 78k positions eliminated, or approximately 1/5th of the entire company. Historic contract indeed! [A summary of these points from the earnings report can be read at "UPS to cut additional 30,000 jobs in Amazon unwind, turnaround plan" at CNBC.com.]

2025 End of Year Earnings Report

Here are some more important points taken from the 2025 Q4 earnings report, compared to their 2023 counterparts:

US Domestic Package Volume—2025: 4,412,520,000 pieces
2023: 5,661,660,000 pieces

US Domestic Operating Profit—2025: \$3.926b
2023: \$5.076b

UPS Total Operating Profit—2025: \$8.7b
2023: \$9.141b

UPS US Domestic Operating Expenses—2025: \$54.915b
2023: \$54.882b

[The 2023 earnings report can be read at: <https://investors.ups.com/sec-filings/all-sec-filings/content/0001090727-24-000008/0001090727-24-000008.pdf>

The 2025 earnings report can be read at: <https://aboutups.com/us/en/newsroom/press-releases/financials/ups-releases-4q-2025-earnings-and-provides-2026-guidance.html>

What does this mean? It means in spite of tens of thousands of layoffs, UPS' operating expenses have barely budged, while volume and by extension total profit are in decline. This means that UPS will continue to crack down on the UPSers via increased surveillance, reduction in compensation, and increased workload in order to salvage the rate of profit. Despite the massive layoffs and consolidation efforts, the actual rate of profit at UPS is plummeting. The operating margin at the end of 2025 for UPS Domestic was 6.6%, down from 7.2% at the end of 2024. International package operating margins declined from 17.8% to 15.5% over the same time period. THIS IS EXTREMELY IMPORTANT FOR LABOR. This means that UPS HAS TO reduce its wage bill in order to salvage their rate of profit. The UPS workers must organize ahead of the 2028 contract to prevent further concessions, which the Teamsters will happily hand over to protect their dues revenue. THIS IS THE DECISIVE FACTOR HEADING INTO THE NEXT CONTRACT CAMPAIGN.

How the Teamsters "Sell" Union Corruption

At the same time all this has been going on, the O'Brien administration has been busy trying to market its cooperation with UPS and the Trump administration at the expense of the workers on the Internet. To this end the "Just Cause Teamsters" (a front group operating on behalf of O'Brien) published a polemic on SubStack, which every UPSer really should read if they want to understand how the Teamsters think. It is titled, "Loyalty is Not a Strategy: Labor Needs a Bipartisan Coalition", and can be read in full at <https://justcauseteamsters.substack.com/p/loyalty-is-not-a-strategy-labor-needs>. Here are some of the main points:

"Loyalty to the Democratic Party has not delivered substantive, durable labor reform." (This is true of course, but the conclusion does not follow from the premises as we shall see.)

"At a certain point, the current dynamic stops being a partnership and starts looking like an abusive relationship. Labor is told to keep giving, keep showing up, and keep believing, while being warned that demanding real accountability will disrupt the status quo and endanger working relationships." (Isn't it weird that this is being written in defense of a guy who threatened union members and helped Hoffa Jr give back billions in concessions to Yellow and UPS?)

"The reason loyalty to the Democratic Party has failed labor is structural. Neither major party rewards loyalty — they reward money, access, and future career opportunities."

"This is no endorsement of any politician. It's a diagnosis. Trump's appeal to many working-class voters is not rooted in conservative economic policy — often hostile to labor — but in his willingness to attack elites, corporations, trade deals, and institutions that people

Email Us at Newdayatups@proton.me



rightfully believe have failed them. Trump's economic populism is resonant because it names a problem voters clearly see."

"The shift away from establishment politics in both parties is not ideological. It is transactional."

"A bipartisan labor strategy works not because both parties will ever be equally pro-worker, but because it disrupts predictability. When unions engage across party lines, they force politicians to compete for labor's support." (How supporting both parties forces them to compete with one another—who knows.)

"The Teamsters are paving new roads in this direction. In 2024, the union made equal contributions to both the Republican and Democratic national convention funds. The message was deliberate. Our union will engage with anyone who is ready to work with us. The Teamsters have also supported Senator Josh Hawley of Missouri, a Republican who once supported "right to work" laws but now sponsors real labor reform legislation like the Faster Labor Contracts Act and the Warehouse Worker Protection Act, both endorsed by the Teamsters and legislators across party lines."

"Corporate America does not get bogged down in partisan politics, which is why it keeps winning."

This article is completely dishonest top to bottom. Let us explain just a few of these justifications for the Teamsters selling out to the Trump administration.

In the first place, the Teamsters have completely abandoned all of their earlier pretensions about being "militant" unionists who will "hold elected officials accountable" and the like. This is what O'Brien campaigned on, but strangely, there is no mention of how this "bipartisan labor strategy" squares with his previous tough guy act.

Secondly, this is dishonest because it tries to pass off donating to Republicans as a brand new genius idea they just came up with. In actual fact this has been the established practice of the Teamsters for decades, including endorsing another Republican who tried to cheat an election, Richard Nixon.

Thirdly, this is dishonest because it tries to pass off worthless promises from politicians who are viciously attacking workers and basic democratic concessions as a win for the working class. The fact that Josh Hawley SAYING he no longer supports right-to-work is taken as a win, even while he works to dismantle existing democratic concessions, attack transgender and immigrant workers, and all the other shenanigans he gets up to, shows just how cheaply the Teamsters are willing to sell out the workers.

Fourthly, it tries to pass off collaboration with Democrats and Republicans as a "shift away from establishment politics" that is "not ideological". This is sheer madness. The Democrats and Republicans ARE the establishment. Working with them is very much "ideological", namely, the "ideology" of selling out the workers in exchange for a comfy six-figure office job. This is the ideology of SCABS.

Fifthly, and perhaps most important of all, is that corporate America doesn't keep winning because "it does not get bogged down in partisan politics." It wins because they control the state. The entire point of the government is to maintain the exploitation of the working class. This is actually a backhanded way the Teamsters tell the members, "Shut up and fall in line." The implication they are making is that the only thing holding back labor is "partisan politics", namely, workers criticizing THEIR politics. If only people would stop calling out the political hacks that run the Teamsters, everything would be great! Unfortunately, that's not how reality works.

Multiple high-ranking officials in the Trump administration are UPS executives. We have commented before on the ridiculousness of hiring ex-UPS and ex-Amazon executive David Keeling to lead the Occupational Safety and Health Administration (OSHA). This move was supported by the Teamsters. Now, Trump has nominated UPS' Independent Director Kevin Warsh to take over the Federal Reserve. (He was previously part of the George W. Bush administration during the Great Recession and also is a fellow at the reactionary Hoover Institution.) This is what we mean by "they control the state." No amount of complaining about "partisan politics" can change these facts.

Department of Labor Degenerates

Immediately after the publication of the January edition of New Day, which detailed the massive conflicts of interest in the Department of Labor, a corruption scandal at the highest levels of the DoL was exposed. It was revealed that Labor Secretary Chavez-Deremer—whose nomination was supported by the Teamsters—has potentially misused taxpayer dollars to fund her own personal vacations and exploited her office to pursue a romantic relationship with her bodyguard. To quote Bloomberg, who first reported the Inspector General's investigation: "A security officer assigned to protect Labor Secretary Lori Chavez-DeRemer was placed on leave as officials investigate an alleged romantic relationship between them, two people with direct knowledge of the matter told Bloomberg Law... Her chief of staff, Jihun Han, and deputy chief of staff, Rebecca Wright, were put on leave after an inspector general complaint alleging they helped facilitate the secretary's improper work trips to spend time with family and friends became public." [See "Labor Secretary's Bodyguard Said to Be Put on Leave Amid Probe" at bloomberglaw.com.] This is what the "pro-union" section of the Republican Party is actually for. They just want to LARP as working-class while in fact recklessly spending other people's money on themselves and their friends. Is it an accident that the Teamsters endorsed this person to head the Department of Labor? Of course not. This "program" is a shared feature across both organizations. This is why New Day at UPS, and the New Labor Press and New Labor Organizing Committee broadly, have fought tooth and nail against the state union trend in the labor movement. These degenerates at the head of the Department of Labor are de facto at the head of the entire labor movement, by virtue of the majority of labor organizations in the US adopting the line of state unionism. It is important that every UPSer realize that the line struggle between the New Dayers and the Teamsters is in fact a struggle for a labor movement that is not dominated by scum corrupted by the spoils of American imperialism like Sean O'Brien and Lori Chavez-Deremer.

The fact that the Teamsters try to pass off their corruption as "non-ideological", "transactional"—trying to market their politics as finessing the system—has precedent in the American labor movement. This thinking goes back to AFL President Samuel Gompers, who came up with the policy of "rewarding one's friends and punishing one's enemies". This sounds practical and common-sense, but its actually how corruption took root in the American labor movement on a mass scale. This outlook depends on the implicit premise that the government can be a "friend" of labor, which is just false. In practice, it leads to union officials viewing government officials who are willing to trade favors as "friends", and workers who disagree with this policy as "enemies". It has become union policy to marginalize the workers the union should be relying on for support, and amplify the people in power who are harming the working class—further driving working people away from the labor movement. This is why the NLOC is able to rally workers around it despite the opposition of much of the labor movement.

New Day is a newsletter produced by UPS workers to rally our coworkers against UPS corporate and their agents in the Teamsters. New Day Committees are for gathering information and disseminating the basic outlook of the revolutionary UPS workers to the rank and file in the operation, as well as a base that our coworkers can use as a launchpad for campaigns around more immediate issues. Our long-term goal is the creation of a revolutionary industrial logistics union.

